

**“Keith is a funny, enthusiastic speaker. He keeps his audience’s attention and the day flew by quickly.” -Michelle Denn, Supervisor, Banker Systems, Inc.**

# Morale need a lift?

**Keith Sanders** speaks to leaders who want to increase their influence in the workplace. His company’s mission is to help people...by enabling them to better generate rapport with others, foster stronger relationships, encourage cooperation in today’s demanding workplaces and, ultimately, increase bottom-line results while retaining happy employees.

## **How’s that sound?**

Keith’s ability to think on his feet, to describe complex ideas in simple terms, and to help participants feel at ease with humor make him a favorite with audiences.

## **We promise fun AND learning.**

He is a highly sought-after speaker for seminars & convention keynotes nationwide. Some of his happy clients include Kraft Foods, the Army National Guard and 1<sup>st</sup> National Bank.

**“I enjoyed this class because of Keith’s energy and upbeat personality. He kept the class involved throughout, and the life experiences he shared helped to get his points across. The lessons I learned will help me make my team more productive and set an example for other departments to follow.”**

*-Pam Barber, Manager  
Client Tech Services  
Batrus Hollweg*



*-workplace relationship expert*



**Programs that can help you and your team**  
Boosting Productivity through Coaching & Mentoring  
You TOO can be Creative! (even if you think you can't)  
It's About Time! (choice management for busy people)  
How to Deal with those Filthy, Rotten, Nasty People

***Establish rapport. Earn respect. Elevate relationships. Expect results.***

## Rapport leads to results.

Your attendees will understand why establishing rapport is essential to getting results, whether the results they want are emotional, financial, physical or spiritual. They will leave with:

- \* a better understanding of why rapport is so incredibly important
- \* how we can use creativity to "see" the potential in others
- \* tools to identify personality styles quickly
- \* a system to communicate more effectively with others
- \* the ability to accurately predict how others will respond to life's events

## Options rather than obstacles.

This program helps your team members "see" problems differently, reducing stress and frustration from daily tasks...and saving you the time and money involved in hiring new people to replace those who get fed up and leave! They will be able to:

- \* recognize time wasters
- \* learn tips to get more done in less time
- \* delegate and manage others more effectively
- \* understand the importance of spending time with employees they supervise
- \* learn key steps to coach and mentor better
- \* focus on leading through cooperation, rather than coercion

## "M" is for Motivation, not Money.

This program deals with how a positive work environment can help you and your team be more creative and productive. This session will help attendees:

- \* cope better with change (3 truths about change)
- \* recognize the warning signs that morale is on the decline
- \* deal with negativity and difficult people
- \* learn how to determine what *really* motivates others



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